

# FLEXIROAM

## MEDIA RELEASE

19 JULY 2021

### FLEXIROAM SECURES CONTRACT RENEWAL WITH KOREAN AIR

#### Key highlights:

- Flexiroam Solutions contract renewed with Korean Air to provide connectivity to 2,840 pilots powered using eSIM
- Provides guaranteed connectivity to download flight plans, weather forecasts and other critical updates, and provides a staff communication platform
- Demonstrates Flexiroam's ability to monetise travel partnerships to deliver Flexiroam Solutions services. Flexiroam aims to replicate the model to other airlines and has a strong pipeline of opportunities

Flexiroam Limited is pleased to announce that Korean Air has renewed its contract to receive global data connectivity for its 2,840 pilots flying internationally. The contract will automatically renew every six months, for an 18 month period unless 30 days of notice is provided by either party.

Commenting on the contract extension, Flexiroam Chief Executive Officer Marc Barnett said: "We are delighted that Korean Air have extended their agreement, which demonstrates the substantial value our connectivity solution provides their pilots. With 150 international destinations, Korean Air pilots require guaranteed connectivity to download the latest flight plans, weather forecasts and other notices, especially when there are critical last-minute changes. Our connectivity solution is also being utilised as an important platform for staff communication. Prior to using our solution pilots would need to obtain a Wifi connection to download flight plans prior to departure, while our solution ensures they can download flight plans in any location utilising the strongest network available.

"Our Korean Air contract serves as an important use case showcasing that we can provide Flexiroam Solutions services to travel partners, and highlights our ability to further monetise our existing travel partnerships, beyond the provision of consumer data plans. We plan to leverage our success with Korean Air to replicate this model globally and have a robust and growing pipeline of opportunities with international airlines."

-END-

FLEXIROAM Limited (ASX:FRX) ACN 143 777 397

# FLEXIROAM

## For more information, please contact

Marc Barnett, CEO & Executive Director  
Telephone: +61 2 8188 3919  
Email: [investor@flexiroam.com](mailto:investor@flexiroam.com)

Market Eye  
Justin Foord  
Telephone: +61 2 8097 1200  
Email: [justin.foord@marketeye.com.au](mailto:justin.foord@marketeye.com.au)

## ABOUT FLEXIROAM

*Founded in 2011 by Jeffrey Ong, CIO and Executive Director, Flexiroam Limited (ASX:FRX) started with a mission to push the boundaries of communications. What began as a solution for travellers needing seamless mobile data at competitive rates, has evolved beyond the consumer travel market.*

*Flexiroam provides connectivity across any device, in any part of the world for any application. The Company is a superconnector for people and machines globally. Flexiroam's versatile network now spans across 580 network operators in over 180 countries and territories, making it the preferred service for consumers and businesses worldwide.*

*For further information, please visit <https://www.flexiroam.com/>*